

Senior Office Supplies Account Manager

Our rapidly expanding Office Supplies business is looking for experienced Senior Supplies Account Managers to join our thriving sales team.

We are looking for committed, energetic, trustworthy and focused individuals to join our thriving sales team where you will contact both existing and potential clients to introduce our services and products. Outbound calls are generated by an existing database and a lead system.

Excellent basic salary plus achievable commission targets will give you an OTE of £50K

Title: Senior Office Supplies Account Manager

Location: Rochdale

Salary: Starting basic £23k – 27k. Successful Account Managers will earn up to 35% commission. Regularly Salary Review with potential Option to earn up to a 30k basic depending on target achievements. Top earners are currently achieving £50K Plus!

Probation Period: 3 Months

Benefits:

- Up to 35% commission (not offered elsewhere in the industry)
- Monthly, Quarterly or Annual incentives
- Introduction commission structure to ensure maximum earning potentials
- Private Health Care, Pension scheme and other benefits are available

Senior Supplies Account Manager - The Job

- Managing and developing your customer portfolio through telephone contacts
- Engaging clients to identify & qualify opportunities
- Working as a part of a vibrant Sales team
- Supporting customers and colleagues alike

Senior Supplies Account Manager - The Person

- Previous sales experience in the industry is a must
- Must be target driven with proven track record
- Highly proactive, ambitious person with a hunger for success
- Forward thinking and positive attitude
- Exceptional telephone manner with superb communication skills
- Possess High Standards of Integrity
- Ethical approach to Customer Account Development
- Have a warm, friendly, outgoing personality